

Maximising the Value of MEDITECH: Lessons, Opportunities, and Avoiding Pitfalls

Andrew Hine – Craig McCollum

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Andrew Hine

Managing Director
CereCore International



Craig McCollum

Vice President of
MEDITECH
International Services
CereCore International



ABOUT CERECORE INTERNATIONAL

THE LINK TO LIFE-SAVING CARE

Our IT services are focused on a single purpose: to be the link to life-saving care in every community we touch.

Our Services

-  EPR implementation, Optimisation and Consulting
-  Data & Interoperability
-  IT & Application Support
-  Technical Professional and Managed Services
-  IT Advisory
-  Infrastructure & Cloud Services

How We're Different

1200+

Knowledge in applications & clinical technology

Hundreds

- ✓ Care settings supported
- ✓ Technical, clinical and EPR certifications
- ✓ Care providers turned EPR experts

Healthcare Landscape



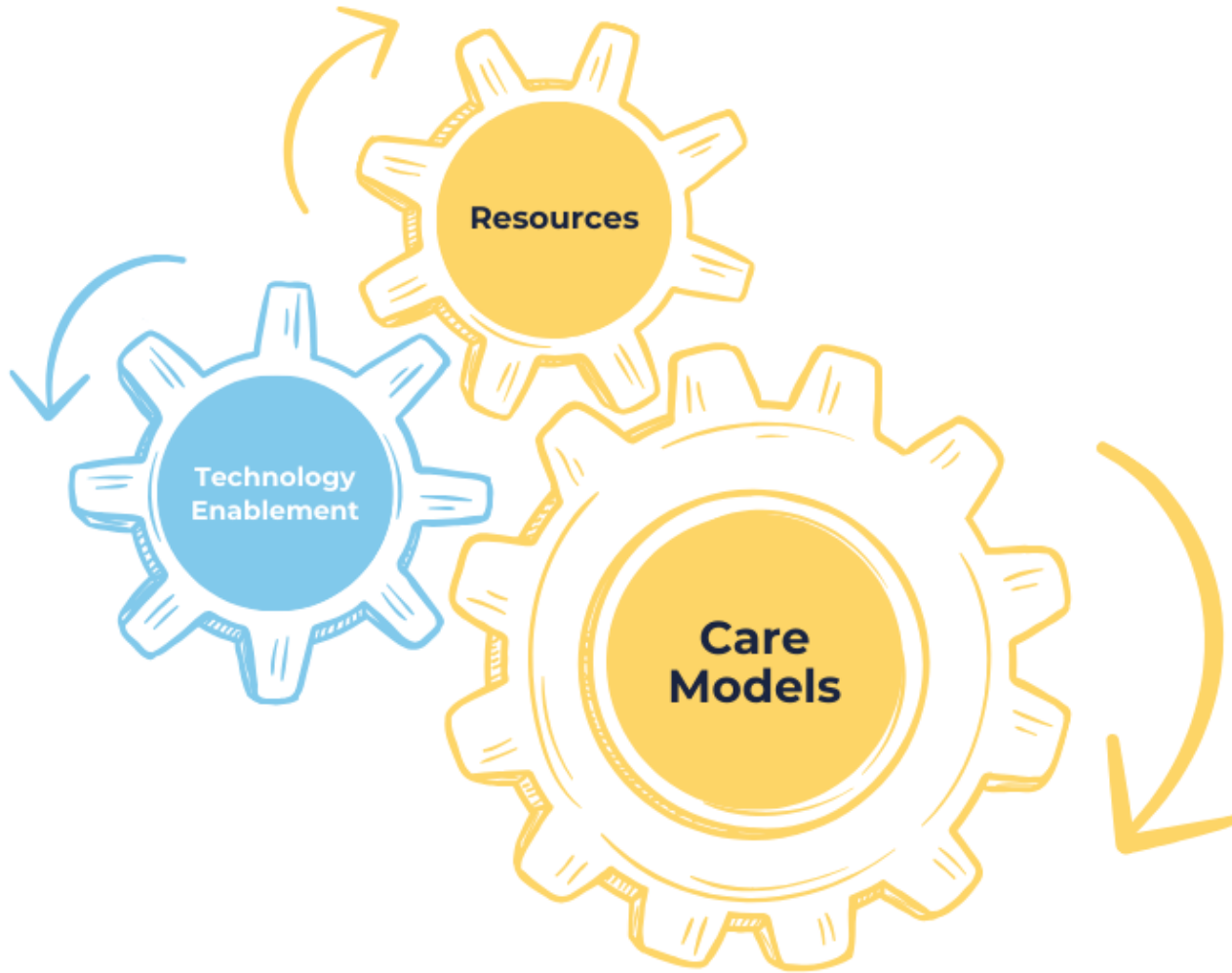
The New Government's Analysis and Direction to the NHS is Clear



“

I want to frame this plan around three big shifts – **first, moving from an analogue to a digital NHS.** A tomorrow service, not just a today service. Second, we've got to shift more care from hospitals to communities. And third, we've got to be much bolder in moving from sickness to prevention.

”



Technology is the key enabler of modern healthcare. It's an essential means to an end.

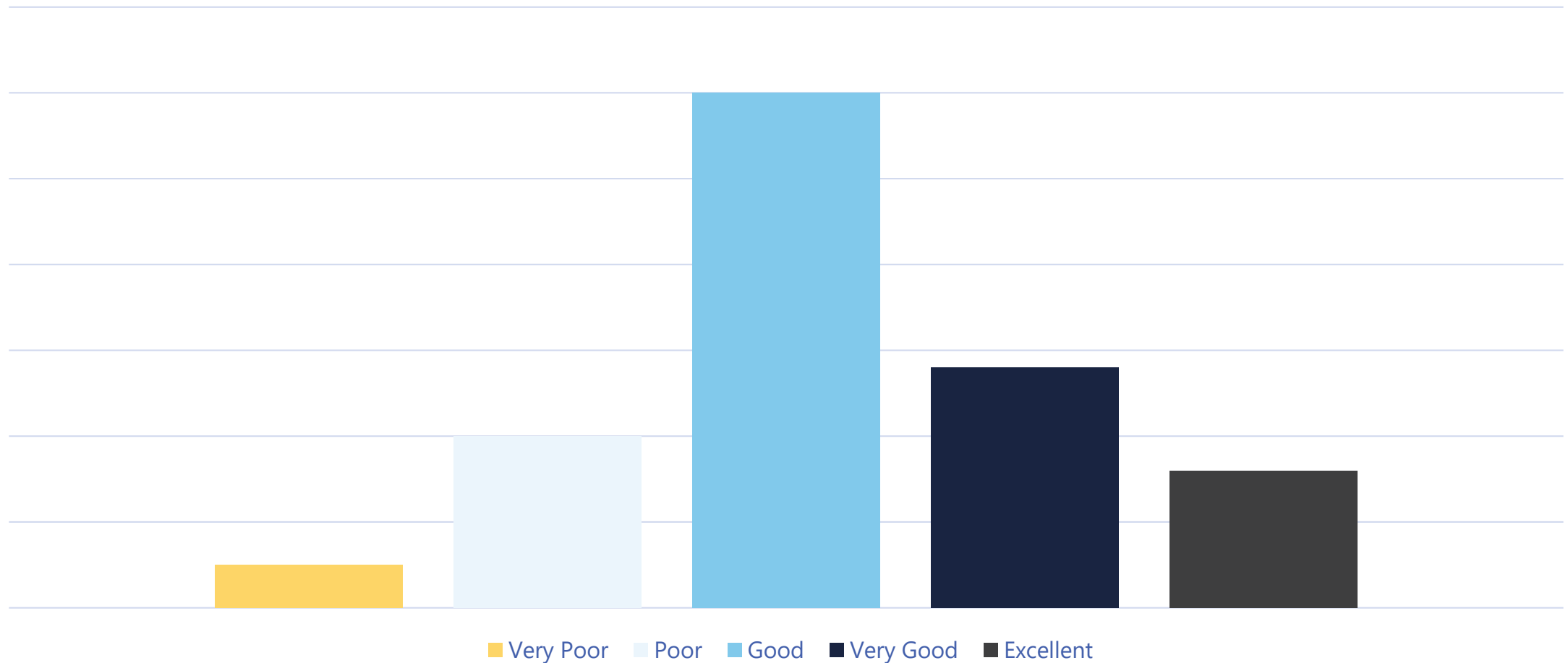
The Global Landscape: Healthcare Technology Advancements



- Australia – Rural healthcare
- Japan – Age care
- USA – Assertive outreach
- South Korea – BESTcare 2.0
- Estonia – E-health
- UAE – AI adoption

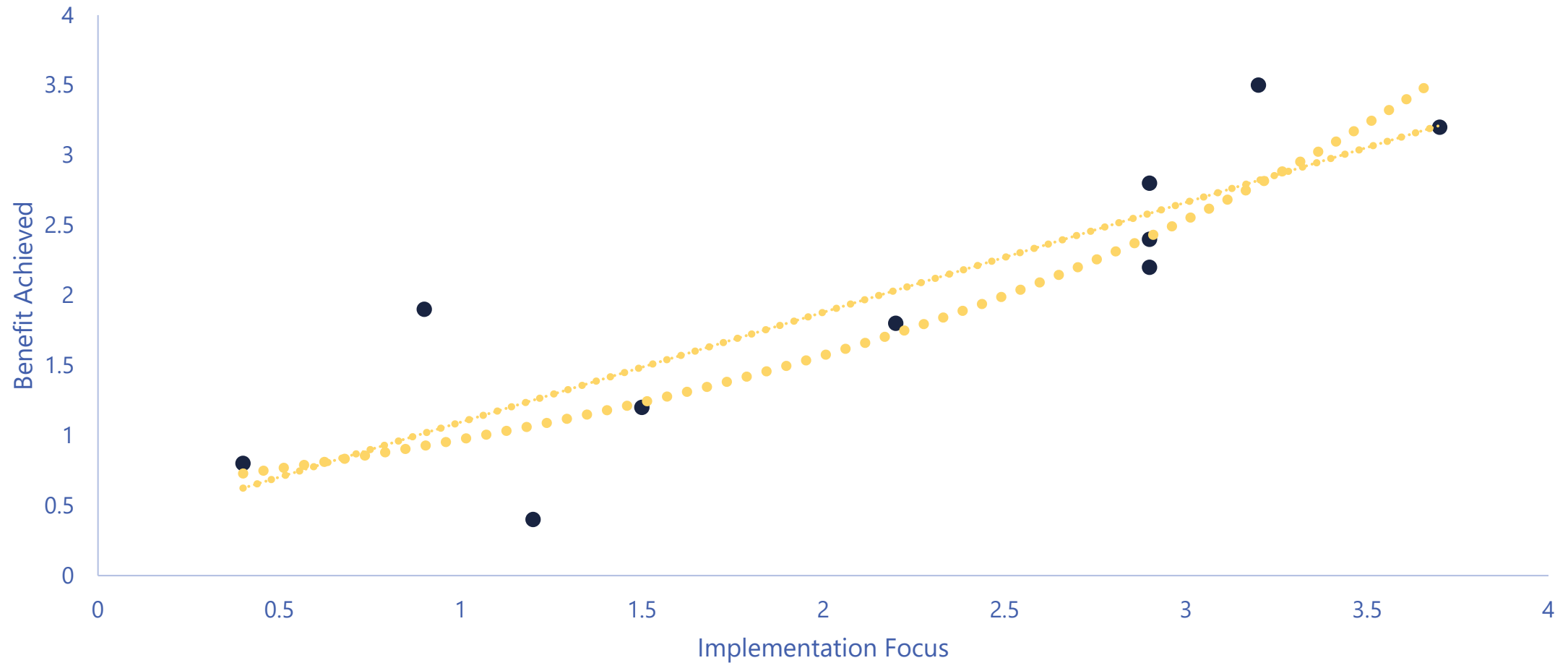
The Technology is Powerful and Proven. What Makes the Difference is How You Implement and Use it

“Rate the Scale of Benefit your EPR Programme Achieved”



Implementation Focus Correlates Highly with Successful Outcomes

“Was Your Implementation Focus Low, Medium, High or Very High?”



- ✓ **Great technology makes great outcomes possible.**
- ✓ **The outcome you achieve depends heavily on implementation.**



Leveraging Global Experience for Success



CereCore Overview



| Focus on getting more value from the MEDITECH EPR



| Healthcare operator heritage and insider healthcare IT experience



| Comprehensive implementation and support approach

MEDITECH Expanse in the UK: Insights from HCA Healthcare UK

- ✓ **Alignment of programme objectives** and organisation requirements / expectations / business plans.
- ✓ **Adequate time** is essential for recruiting, onboarding, and preparing the team.
- ✓ **Initial programme management** requirements across programme plan, charter, scope, governance structure and change management is clearly defined.
- ✓ **Close collaboration with MEDITECH** on implementation approach, roles and responsibilities, hosting requirements and overall programme management.
- ✓ **Supporting IT infrastructure meets programme requirements** to ensure that the new system would be stable and available to Consultants and Clinicians.

MEDITECH Expanse in the UK:

Insights from NHS Trusts

Key Successes

- ✓ **Enhanced Clinical Workflows:** The new system streamlined processes for clinicians, nurses, and midwives, improving the overall efficiency of care delivery.
- ✓ **Patient Safety Improvements:** Immediate benefits were observed in medicines management, including better drug dispensing, prescribing, and co-signing processes.
- ✓ **Recognition:** The Trust's successful implementation earned them the 'Health Tech Team of the Year' award, highlighting their leadership in digital healthcare.

Opportunities for Healthcare Organisations

Maximising Productivity, Efficiency, and Patient Care

✔ Leverage Proven Strategies

Global Success Insights: Adopt strategies from successful implementations in the US, UK, and Ireland, focusing on thorough planning and targeted resource use.

✔ Enhance Efficiency and Care

Streamlined Workflows: Use MEDITECH Expanse to reduce administrative tasks, allowing more focus on patient care and improving clinical outcomes.

✔ Accelerate Digital Transformation

Future-Proof Systems: Modernise IT infrastructure with MEDITECH Expanse to set the stage for ongoing digital innovation.

✔ Maximise ROI

Strategic Staffing: Optimise resource utilisation by combining local and international expertise.

Navigating Pitfalls

Avoiding Common Implementation Mistakes

- ✦ MEDITECH Expanse is one component of implementation.
- ✦ Other components:
 - Infrastructure
 - Integration
 - Reporting
 - Devices
 - Change management
 - Data strategy
 - Training
 - Go live and support
 - Transition to BAU

Create comprehensive programme plan and scope to include all components of implementation.

Navigating Pitfalls

Avoiding Common Implementation Mistakes



Holistic and integrated implementation approach across patient pathways and clinical, administrative and financial departments.



Focus on getting live to set **strong foundation** for future optimisation.



Training and go-live support is not prioritised.



MEDITECH Expanse is an integrated solution and **needs to be implemented as an integrated solution.**



Clear definition of scope and must-have requirements for getting live.



Comprehensive plan is created, training is emphasised with **organisational support** and appropriate resources are assigned for go-live support.

Key Takeaways and Next Steps

- ✓ The Time for Change is Now.
- ✓ Expertise is Critical for Success.
- ✓ Technology is solid. Focus on Execution.



**Never put off until
tomorrow what you
can do today.**



Q&A

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